



Grow**Asia**

Myanmar

Myanmar Agriculture  
Network

Supported by Grow Asia  
2018



# Myanmar Agriculture Network

The Myanmar Agriculture Network (MAN) brings together companies, government agencies, civil society organizations, farmer groups and financial institutions to link smallholder farmers to the market with the shared goal of increasing farmers' profits and productivity while improving the environmental sustainability of their farms.



MAN does this by:

- Being an **inclusive platform** for networking and information exchange
- Prompting sectoral or **market systems transformation** through its Working Groups
- Providing **education and advisory** for SMEs, entrepreneurs and farmer organizations
- Supporting **sustainable and pro-smallholder** agricultural development

## Key strategic focuses for the year ahead:

### Focus Area 1

Straightening MAN's secretariat to become the leading resource for learning and advisory for members

### Focus Area 2

Increasing the effectiveness of key Working Groups through coaching and linking activities more rigorously to objectives

### Focus Area 3

Delivering learning and advocacy on cross-cutting issues in agriculture (i.e. contract farming, digital and mobile applications, export standards and certifications)

Population

**54**  
million

Population below the poverty line

**32%**

Population in agricultural employment

**56%**

Land area devoted to agriculture

**20%**

Agricultural contribution to national GDP (%)

**30%**

“ MAN’s model of bringing together the government, private sectors and farmer organizations to work for collaborative solutions is what Myanmar really needs. It is breaking down the silos that exist between different types of organizations and looking beyond individual projects. The prospects for Myanmar’s agriculture are enormous. However, farmer groups and producer associations still need to build up their capacity, and MAN can play a role in aiding them and facilitating this process. ”

**U Tin Htut Oo**

Chairman, Agriculture,  
Yoma Strategic Holdings  
MAN Advisory Council member

“ Myanmar has a unique opportunity to rapidly develop its agriculture sector. This can only be achieved if all stakeholders work in collaboration: civil society, NGOs, farmers organizations and government departments. By bringing together all the stakeholders in agriculture, MAN has provided a unique space for collaboration, and is seen as a trusted, neutral broker between the private sector and the farmers. ”

**Aung Lwin**

Country Director,  
Myanmar Agriculture Network

# MAN Governance and Structure

## Core Committee

### Co-Chairs

- Awba
- Mercy Corps

### Advisory Council

- Embassy of the Kingdom of the Netherlands
- Livelihoods and Food Security Trust Fund (LIFT)
- Ministry of Agriculture, Livestock and Irrigation
- Ministry of Commerce
- Ministry of Planning and Finance
- USAID
- Yoma Strategic Holdings

### Secretariat

- Country Director
- Operations Manager
- Programme Manager
- Working Group Coordinators

## Working Groups

### Agri-Finance



#### Corn



#### Rice



### Technical Extension



### Agri-Input



### Horticulture



### Seeds



### Aquaculture



### Mobile Services



### Sugar



### Coffee



### Pulses & Oilseeds



### Tea



# Agri-Finance



## Context

Agri-Finance is a critical component of a growing and inclusive agriculture sector. The landscape in Myanmar is rapidly changing as more players enter the market. However, financing is largely limited to small-scale grants and loans from microfinance providers, and are insufficient for small and medium enterprises (SMEs) to make significant investments in their business.

## Activities

- Providing a situational report on current landscape, opportunities and challenges
- Implementing recommendations from experts
- Engaging in policy dialogues with relevant government agencies (Agriculture, Commerce, Finance & Planning)

## Facts & Figures

Access to finance  
is growing rapidly:

**60%**

**increase** in adults with access to at least one formal financial product from **30%** in 2013 to **48%** in 2018

(Livelihoods and Food Security Trust Fund)



# Agri-Inputs



## Context

Increasing availability and access to better quality fertilizer, agrochemicals, seeds, machinery and other inputs is an important driver in increasing productivity and quality of Myanmar's agricultural products. Better quality inputs will also enable Myanmar to export more of its output to premium markets, particularly high value crops such as coffee, tea and fruits.

## Activities

- Supporting the establishment of input industry associations to better organize and represent the sector
- Exploring business solutions for input financing for smallholders
- Implementing policy advocacy for efficient, science-based registration system

## Facts & Figures

### An underdeveloped domestic input market with lots of potential

While Myanmar imports most of the fertilizers that it applies, it also exports most of its natural gas which is the key input to fertilizer production

(Asian Development Bank)



# Aquaculture



## Context

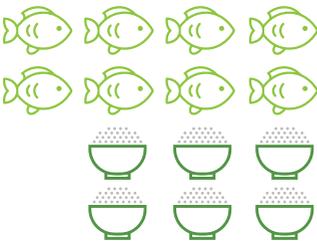
Aquaculture in Myanmar has grown quickly over the last 10 years, supplying the large domestic demand for fish consumption. Moreover, aquaculture has the potential to lead to substantial income gains for farmers as the returns per unit of farm area is much higher than those of most crops. Additionally, aquaculture has a high economic multiplier effect in generating employment and business opportunities.

## Activities

- Conducting fish disease prevention and control training to farmers in Yangon and Mandalay areas
- Providing insights on income effects and market access for ornamental fish farmers

## Facts & Figures

### Vast and growing domestic fish demand



**Fish plays an important role in the Myanmar diet:**

Households spend **14%** of food expenditure on fish, almost as much as on rice (19%).



Currently, aquaculture supplies only **20%** of domestic fish consumption (World Fish Center)



# Coffee

## Context

With the growing consumption of both global and domestic coffee, there is significant scope for coffee to drive incomes and business opportunities. Myanmar's coffee has gained praise for its quality and taste in international coffee fairs. Since 2014, exports of its specialty coffee to the United States, Europe, Japan and Korea have steadily increased.

## Activities

- Improving quality and quantity of Myanmar's specialty coffee
- Understanding and accessing the world's specialty coffee market
- Accessing finance for international social lenders
- Developing in-country quality control capacity
- Promoting Myanmar's specialty coffee locally and abroad
- Leveraging Myanmar's coffee success and broadening to new regions

## Facts & Figures

### Capitalizing on early export success in Myanmar's specialty coffee

Plans to increase exports from

**8,000 tons** to  
**60,000 tons**  
by 2030



To increase coffee growth from an average of

**50,000 tons** to  
**200,000 tons**  
by 2030

(Ministry of Agriculture, Livestock and Irrigation)



### “Value Chains for Rural Development (VC-RD)” program by Winrock International. Funded by USAID

Increasing the productivity and profitability of smallholders has the potential to substantially improve food security and livelihoods in the country’s poor, rural communities. The USAID-funded Value Chains for Rural Development program (VC-RD) provides technical assistance to producers, farmer groups, agribusinesses and community organizations in the coffee, soybean and horticulture value chains. VC-RD leverages the expertise of volunteers to improve farmer productivity and market access. By introducing new technologies and techniques, improving access to extension services, stimulating private sector investment and promoting market-based approaches, this program aims to boost the production and incomes of 80,000 households.

VC-RD works in Southern Shan and the Dry Zone, supporting a diverse range of agricultural products and crops that offer opportunities for smallholders to participate in commercial value chains. Some of VC-RD impacts include:

- Provided **25,283** people with short-term agriculture productivity and food security training
- Assisted **55** community-based agriculture groups, private enterprises, and/or trade associations
- Formed **14** new public-private partnerships in the agriculture sector
- Supported **17,887** rural households directly through project interventions
- Facilitated **\$1.4 million** new private sector investment in the agriculture sector
- Transferred **47** new agriculture technologies and/or management practices
- Supported **32** lead firms with value chain upgrading

# Corn



## Context

Myanmar is often referred to as the 'next big regional feed producer' (especially pig and poultry feed). Corn production in the country is growing rapidly, driven by the expansion of rain-fed corn growing areas, particularly in the eastern part of the country. Yields are relatively high due to the use of hybrid seeds from Thai, Vietnamese and Chinese companies. Although half of the produced corn is exported to China, domestic demand is expected to grow as the demand for meat and poultry increase.

## Activities

- Supporting Sustainable and Affordable Poultry for All (SAPA) program by training 1000 corn farmers in Southern Shan and Kayah states with 23 demonstration plots
- Supporting Myanmar Corn Farmer's Association (MCFA) with their contract farming initiatives in Myawaddy Township and Kayin State; piloting schemes in Kyaikyoo Township, Mon State and Pyin Oo Lwin Township, Mandalay

## Facts & Figures

Feed demand is growing at a Compound Annual Growth Rate (CAGR) of more than **10%** per year



Corn production grew by 527% since 2000, from

**359,000 tons**

in 2000-2001 to

**2.25 million tons**

in 2017-2018 (USDA)

# Horticulture



## Context

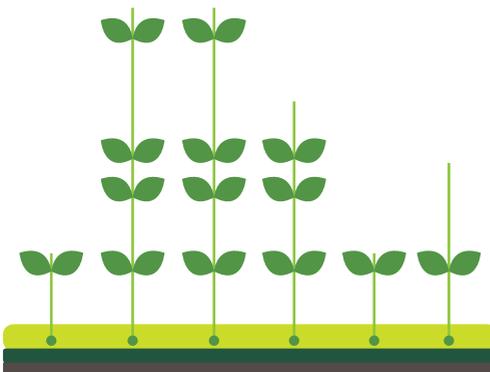
Boasting a diverse climate zone and vast arable land, Myanmar offers enormous potential for fruit, flower and vegetable farming. In addition to sharing a large border with China, a rising middle class and the boom in retail and restaurant chains entering the domestic market has led to a demand for high quality and safe local vegetable products. However, farming practices remain underdeveloped, while the lack of access to quality seeds and widespread misuse of agrochemicals constrain the potential of the sector to drive incomes for smallholders.

## Activities

- Making produce competitive domestically by supporting inputs modernization, facilitating market linkages and upgrading farming practices for safer produce
- Supporting export opportunities by facilitating market linkages with international buyers and advocating for an enabling environment for agri-processing

## Facts & Figures

### An important source of income for most households



Nearly  
**1 million**  
**households**  
in Myanmar grow  
horticultural crops

(Dutch Vegetable Sector  
Support Myanmar)

# Mobile Services



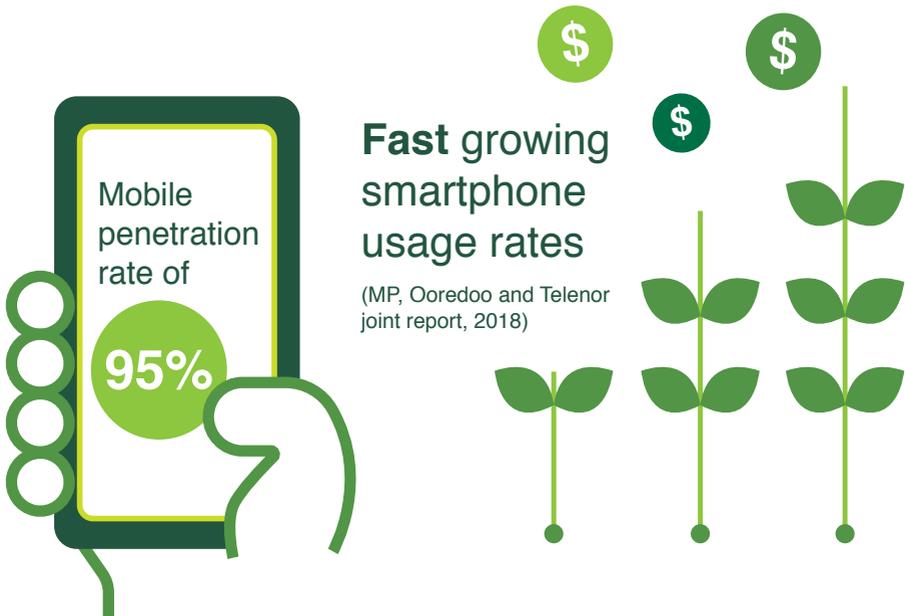
## Context

Mobile services such as extension (agronomic advice), price information, marketplaces, traceability, financial services have the potential to transform farmers' access to information and the market. However, lack of clear regulations regarding data collection, use and privacy cause uncertainty for mobile service providers, inhibiting their growth.

## Activities

- Working on solutions to make mobile application stores more accessible to farmers
- Promoting better payment gateway solutions
- Promoting digital literacy and awareness of mobile potential among government and extension agencies

## Facts & Figures



# Rice



## Context

Rice continues to be one of the most important crops in Myanmar. In recent years, production and exports have been growing steadily, although the country has a long way to go to reclaiming its former title, Asia's Rice Bowl. The sector faces low productivity due to the lack of modernization in production methods, lack of quality inputs and inadequate milling facilities.

## Activities

- Closing the information gap between rice producers and processors through mapping locations and capacity of rice mills and processing sites
- Working with Myanmar Rice Federation (MRF) to determine relationship between rice and paddy prices and making this information available to farmers
- Advocating on measures to reduce post-harvest losses

## Facts & Figures

Rice production is forecast to increase by **4.4%** in 2017-2018 (USDA)



**2.5 million tons** of rice exported in 2018, with an estimated export value of USD \$600 million (Myanmar Rice Federation)



**“Linking Laputta to Markets” (LLM) by Mercy Corps, Swisscontact, ArYoneOo.**  
Funded by LIFT, Awba

LLM aims to improve the performance of smallholder farmers in the rice value chain and to provide diverse off-farm employment and economic opportunities for landless and vulnerable women and men.

LLM will facilitate linkages to higher value rice and employment markets locally, regionally, and nationally for **3,700** smallholder rice farmers and **1,575** landless and vulnerable women and men across **29** village tracts and **357** villages.

## Pulses & Oilseeds

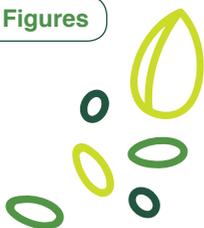
### Context

Myanmar is one of the world's largest exporters of beans and pulses. However, pulse traders have been hit hard when India, the largest buyer, implemented restrictions on imported pulses in 2017 following a glut in domestic supply. This incident highlighted the need for Myanmar to diversify its export markets and also find alternative crops for farmers who planted pulse varieties for the Indian market.

### Activities

- Sharing of information and providing market facilitation
- Proposing policy regulatory reforms (Seed Policy, Women Economic Empowerment and Mung bean Value Chain etc.) to improve the enabling environment
- Advocating for sectoral development
- Diversifying export markets and identifying substitute crops

### Facts & Figures



Myanmar **exported** more than **1 million tons** of pulses in 2016 worth about **USD \$1 billion**

(Myanmar Pulses, Beans and Sesame Seeds Merchants Association)

“ MAN has been organizing various actors in agriculture to collaboratively address the challenges in the pulses sector. For instance, we convened a Working Group to help pulses farmers who were hurt by India's import ban. On the policy level, we have been cooperating with the government to implement a new strategy for pulse growers, including looking at alternative export markets and alternate crops for growers.

**Dr. Aung Myat Ko**

Director, Pyae Phyto Aung Co, Ltd,  
Pulses & Oilseeds Working Group Co-Leader



“ We have been active in the MAN Pulses & Oilseeds Working Group. It has brought actors such as traders, policymakers and farmer groups across the value chain together to discuss this crisis. MAN has also connected us to grant opportunities so that our organization can expand its work with farmers.

We have been attending the Working Group sessions to learn about the latest issues and identified seven areas, including quality seeds, value-added processing and climate resilience. Our parents told us that Myanmar used to be called Asia’s Rice Bowl, and thanks to our partnership with MAN, we believe that we can bring Myanmar’s agricultural strength back. ”

**Thein Myint Aung**

Program Officer, ICCO Cooperation,  
Pulses & Oilseeds Working Group Co-Leader

**“The Pulses, People, Planet and Profit (P4)” project by ICCO, the DaNa Facility, East-West Seed, NAG.**

**Funded by DFID**

ICCO Cooperation and the DaNa Facility, in collaboration with East-West Seed and Network Activities Group (NAG), have launched a 30-month UK Department for International Development (DFID) funded project. The P4 project will work with smallholder farmers and laborers across four townships in the Yangon and Magway regions (Thongwa, Kayan, Magway and Min Bu). The project which began in September 2017, aims to increase the incomes of 10,000 smallholder mungbean farmers, 20% of whom are landless female farm laborers. Pulses value chains, specifically for mungbeans, offer great potential to lift many Myanmar farmers and laborers out of poverty.

The key objectives of the P4 project are:

- Improve the enabling environment for the mungbean value chain in Myanmar by proposing policy and regulatory reforms
- Increase the volume of mungbeans purchased by premium market buyers from farmers groups by enhancing access to support services on Good Agricultural Practices (GAP), climate smart agriculture and collective marketing
- Increase the mungbean farmers productivity and quality of produce by enhancing access to support services and good quality mungbean seeds

## Seeds



### Context

Ensuring access to quality seeds will determine the competitiveness of Myanmar's agriculture. Seeds largely determine a crop's yield potential, capacity to withstand diseases and weather-related shocks such as droughts and floods. However, private sector-developed seeds currently available are largely limited to cash crops and vegetables. The development of a vibrant seeds market is hindered by regulatory burdens on establishing a seed production company, the lack of facilities for testing on phytosanitary standards and the concern about the protection of intellectual property and breeding rights.

### Activities

- Supporting the establishment of Myanmar Seed Association (MSA)
- Supporting implementation of the government's Seed Sector Roadmap (2017-2020)
- Advocating and supporting the national seeds policy to allow for innovation and increased accessibility of high quality seeds

### Facts & Figures

## High potential but with little domestic production

Only **7** out of **43** companies produce seeds in Myanmar, while **36** companies import seeds  
(Seeds Sector Road Map, MOALI, 2016)

## Low uptake of public sector-developed seeds

Farmers buy **less than 10%** of certified rice seed and less than 1% of certified seed of the other crops



# Sugar



## Context

Myanmar had a vibrant sugar re-export industry, processing imported sugar and re-exported sugar to China. However, sugar prices fell steeply in 2017 after a ban on re-exporting to China led to sugar traders releasing the stocks into the domestic market. Prices have since stabilised as the glut lessened, and a number of domestic businesses have started producing sugar for local consumption. On the other hand, sugar cane cultivation faces internal competition from alternative crops and external competition from Thailand and India.

## Activities

- Supporting Myanmar Sugar and Sugarcane Related Manufacturers' Association (MSMA) with advocacy on Sugar Industrial Competitiveness Promotion Bill and inclusion of responsible investment in the sugar sector
- Gathering information on how to diversify export markets from China to new markets in ASEAN and South Asia

## Facts & Figures

### Asia's growing sugar consumption provides opportunities for Myanmar

Global demand increased by

**1.83%** 

over the past 10 years

Asia is seen as driving future growth due to rising incomes, population growth and changing dietary patterns

(International Sugar Organization)





## Context

Myanmar's tea industry is slowly rebounding from the reputational damage it suffered when harmful dyes were found to be used in production in 2009. In addition to catering to the large domestic market, the exporters are focusing on organic certification and better processing methods. However, local producers still struggle to compete with Chinese imports in the domestic market, which is price sensitive and does not value quality or certifications.

## Activities

- Supporting enabling environment to increase local production
- Preparing Myanmar's tea industry by capitalizing on opportunities offered by ASEAN Economic Community
- Building capacity for safety, quality and innovation



## Technical Extension



### Activities

- Designing “fitting for purpose” technical extension models
- Setting up pilot projects to test promising extension models
- Ensuring coordination across sectorial working groups, particularly Mobile Services Working Group



Supporting

# Myanmar's vegetable farmers

to produce quality vegetables

To diversify income sources, farmers are learning how to grow vegetables in a market-conscious, profitable way. Through collaboration, East-West Seed and Mercy Corps are transferring knowledge to and between farmers on Good Agricultural Practice (GAP), selling appropriate quality seeds and creating linkages to market vendors.

## About Myanmar's vegetable sector

- Vegetables currently offer an important source of income for an estimated 1 million households in Myanmar
- For over 35 percent of these farmers, vegetables are thought to represent their primary source of family income
- Until recently, government policy in Myanmar has predominately been focused on the development of the rice industry
- The sector has experienced low levels of productivity due to the lack of access to quality seeds, outdated farming techniques and lack of market linkages



### Multi-stakeholder partnership platform

*Grow Asia has aligned best practices, aggregated networks and provided a central platform for change*

- Supported the Myanmar Agriculture Network (MAN) by developing and implementing a clear governance structure and providing secretariat support to the Working Groups (WG)
- Brought in new projects and partners under MAN's Vegetables Working Group
- Worked with the Vegetables Working Group and the Vegetable Sector Acceleration Taskforce (VSAT) to provide regional learning and best practices
- Supported WG and VSAT initiatives, providing a platform to re-engage members and a call to action for government
- Through regional events such as the Grow Asia Forum and Practitioners' Workshop, Grow Asia gives members a space to learn and grow their membership



### Myanmar Agriculture Network (MAN)

*Country Partnerships facilitate and coordinate action on the ground*

- A Seeds Working Group is influencing the government to establish regulations around certification and import of seeds
- The Horticulture Working Group has helped align and strengthen the multiple projects in Myanmar and introduce additional partners
- MAN Horticulture Working Group has merged with the former VSAT, in order to better coordinate activities and bring stakeholders together
- VSAT composed of 35 members with support from MAN, Mercy Corps Making Vegetable Markets Work programme and the Netherlands Economic Mission in Myanmar
- Achievements:
  - Produced a report on the vegetables sector in Myanmar
  - Supported the development of the wholesale markets in Yangon (opened in 2017) and Mandalay



## National tri-sector behavior and collaboration improved

*Benefiting from Myanmar's entire vegetable sector*

- The government is adjusting its policy for the vegetable sector, away from exports to a domestic urban market in line with the findings of the Working Group and businesses
- Investments have started, funded by a mix of development partners and business in several states of the country: Shan state, Nay Pyi Taw and Mandalay
- Following a tri-sector event meeting, investors in marketing infrastructure and digital systems are collaborating to improve the efficiency of marketing from field to wholesale market



## Smallholder Impact

*Farmers are benefiting from training and realizing increased profits*

Reached around  
**15,000**  
farmers



**Increased**   
supply and demand of agro-inputs, with input dealers now supplying mulch, trellis netting and seed trays

Over the last three years, key farmers have been realizing average profit margins of around

**250,000** <sup>(US\$)</sup> **MMK**   
per crop on small plots of 500 sqm

Training demonstrations have piqued interest of government, who are now conducting **Train-the-Trainer** programs for their extension staff through East-West Seed 

“

What truly invigorated me was seeing the changes taking place on the ground. My field trip with East-West Seed allowed me to see the extraordinary work they have been doing to support smallholders. This support has allowed farmers' work to become more profitable through the introduction of new production techniques and new crops. More importantly, I was hearing first hand accounts of farmers coming out of debt with the increased profits from the program. This has emphasized the tangible effect our work has. Myanmar faces large obstacles but the combination of sound plans and the concrete improvements seen on the ground makes me believe that the future is bright in Myanmar.

**Grahame Dixie**  
Executive Director,  
Grow Asia

”

“

I have been growing vegetables, especially cucumbers, using traditional methods and every year I would be unsure about the production, yield and quality. After getting assistance from East-West Seed I was able to increase my income and yield using the systematic technique they taught. East-West Seed provided trainings, quality seeds, seed trays, technical mentoring and regular monitoring. Now, I have a better understanding of how to use pesticide and fertilizer and how to protect crops.

**U Win Zaw Oo**  
The Kone Gyi village,  
Lae Way Township

“

I did not have experience growing vegetables so I relied on field crops which are not a stable source of income due to climate change. The newly acquired knowledge helped me to grow vegetables throughout the year within a small area, giving me a higher yield and income for my family. I did not have to take a loan to send money for my son's hostel and tuition fees for his grade 11 education.

**Ko Kyi Tun**  
Thapyay Pin Village,  
Ingapu Township

”

”

# Partners

## Agri-finance

- **Myanmar MicroFinance Association (MMFA)**
- **Proximity Designs**
- Myanmar Development Partner
- AFFM
- Agri Pro Focus Myanmar
- Ar Yone Oo- Social Development Association
- Asiatic Agricultural Industries
- Australian Embassy
- BASF
- Burgundy Hills Co. Ltd
- Central Cooperative Society Ltd.(CCS)
- Dana Facility
- Department of Foreign Affairs and Trade (DFAT)
- EU Myanmar Center
- Golden Sunland
- Greenway Myanmar
- ICCO Cooperation Myanmar
- Impact Terra
- LIFT/UNOPS
- Maha Awba Microfinance
- MAPCO
- Mercy Corps
- MIAKI
- MM. EY
- Mm Greenovator
- Myanma Agricultural Development Bank
- Myanma Awba Group
- Myanmar Agri-Tech Ltd.
- Myanmar Corn Association
- Network for Environment and Economic Development (NEED Myanmar)
- One to Watch
- Seeds Energy Agro Group Co.,Ltd
- Sitepyo
- The Lost Tea Company
- Triangle Génération Humanitaire (TGH)
- U.S. Agency for International Development (USAID)
- UMG Myanmar
- Unops
- UTW (Myanmar) Ltd. (Ernst & Young Member Firm)
- Village-Link
- Win Motor Co.,Ltd
- YOMA BANK

## Agri-Inputs

- **Awba**
- **UMG Myanmar**
- AFFM
- AGRI FIRST CO., LTD.
- Agriculture and Forestry Sector Coordinator
- Agro Sales Executive (YGN)
- Armo
- Ar Yone Oo- Social Development Association
- Asiatic Agricultural Industries
- Aventine Ltd (a member of Capital Diamond Star Group)
- Aye Yar Hin Thar
- BASF
- Buehler Group
- Central Cooperative Society Ltd.(CCS)
- CP
- EU Myanmar Center
- Golden Dragon
- Golden Key
- Golden Lion
- Golden Plain
- Golden Sunland
- ICCO Cooperation Myanmar
- IIRR
- International Finance Corporation (IFC)
- International Water Management Institute
- IRRRI
- JJ-Pun Trading co.,Ltd.
- LIFT/ UNOPS
- Mercy Corps
- MGPC
- Myanma Agricultural Development Bank
- Myanmar Corn Association
- Myanmar Corn Farmer's Association (MCFA)
- Myanmar Development for Human Resources in Rural Areas (MyanDHRRA)
- Network for Environment and Economic Development (NEED Myanmar)
- Proximity Designs
- Shwe Tun (Yangon)
- Thingaha Hotel, Nay Pyi Taw
- UN- World Food Programme
- Village-Link
- Win Motor Co.Ltd
- Yadanar Ayeyar
- Yezin Agricultural University

## Aquaculture

- **Myanmar Fisheries Federation (MFF)**
- **Myanmar Ornamental Fish Entrepreneur Association (MOFEA)**
- AFFM
- AGRI FIRST Co., Ltd.
- BASF
- Central Cooperative Society Ltd.(CCS)
- CIRAD
- EU Myanmar Center
- Global Green Growth Institute
- LIFT/UNOPS
- Solidaridad South & Southeast Asia
- U.S. Agency for International Development (USAID)
- Win Motor Co.,Ltd
- World Vision Myanmar

## Coffee

- **Myanmar Coffee Association (MCA)**
- **WinRock International**
- AGRI FIRST Co., Ltd.
- Amara Coffee
- ARDC
- Awba
- Burma Coffee
- Central Cooperative Society Ltd.(CCS)
- Coffee Cycle/ Element
- DOA, Coffee & Seasonal Crops Division
- Euro Chem Agro Asia Pte Ltd
- Genius Shan Highlands Coffee
- Global Green Growth Institute
- Mandalay Coffee Group
- MCG/ MCA
- Mercy Corps
- MGPC
- Myanmar Barista Association
- Nestle Myanmar Ltd
- Sabanan / Karin Coffee
- Si Thar
- USAID
- World Vision International
- YOMA Strategic Holdings

## Corn

- **Myanmar Corn Farmers Association (MCFA)**
- **Fresh Studio**
- AFFM
- AGRI FIRST CO., LTD.
- Agri Pro Focus Myanmar
- Agro Bio Product Co., Ltd
- Ar Yone Oo- Social Development Association
- Asiatic Agricultural Industries
- Aventine Ltd (a member of Capital Diamond Star Group)
- BASF
- Burgundy Hills Co. Ltd
- Central Cooperative Society Ltd.(CCS)
- Department of agriculture (DOA)
- Dow Agro Sciences
- EU Myanmar Center
- Impact Terra
- JJ-Pun Trading Co.,Ltd.
- LIFT/UNOPS
- Mercy Corps
- Myanmar Agri-Tech Ltd.
- Myanma Awba Group
- Myanmar Corn Association
- Myanmar Development for Human Resources in Rural Areas (MyanDHRRA)
- Seeds Energy Agro Group Co.,Ltd.
- Win Motor com.Ltd.

## Horticulture

- East West Seed International Limited
- Myanmar Fruit, Flower and Vegetable producer and exporter association (MFVP)
- AFFM
- AGRI FIRST Co., Ltd.
- Agri Pro Focus Myanmar
- Agro Bio Product Co., Ltd
- Ar Yone Oo - Social Development Association
- Asiatic Agricultural Industries
- BASF
- Burgundy Hills Co. Ltd
- Dana Facility
- Department of agriculture (DOA)
- Dow Agro Sciences
- Embassy of the Netherlands
- EU Myanmar Center
- Euro Chem Agro Asia Pte Ltd
- Fresh Studio
- Global Green Growth Institute
- HM. Clause (Thailand) Company Limited
- JJ-Pun Trading co.,Ltd.
- LIFT/ UNOPS
- Lima Grain
- Mercy Corps
- MGPC
- Myanmar Development for Human Resources in Rural Areas (MyanDHRRA)
- Myanmar Agri-Tech Ltd.
- Myanmar Corn Association
- One to Watch
- Plant Protection Division, DOA
- Promotion of Indigenous and Nature Together (POINT)
- Proximity Designs
- Seeds Energy Agro Group Co.,Ltd.
- Swisscontact
- Syngenta Foundation
- The Lost Tea Company
- Triangle Génération Humanitaire (TGH)
- U.S. Agency for International Development (USAID)
- Vegetable Sector Acceleration Taskforce (VSAT)
- Win Motor Co. Ltd
- Winrock International
- World Vision Myanmar
- Ywangan Amayar .Co.Ltd

## Mobile Services

- Greenovator (Green Way)
- Impactterra (Golden Paddy)
- AFFM
- Agri Pro Focus Myanmar
- Ar Yone Oo- Social Development Association
- Asiatic Agricultural Industries
- Australian Embassy
- BASF
- Burgundy Hills Co. Ltd
- Central Cooperative Society Ltd.(CCS)
- Dana Facility
- Department of Foreign Affairs and Trade ("DFAT")
- EU Myanmar Center
- Golden Sunland
- Greenway Myanmar
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- Seeds Energy Agro Group Co.,Ltd
- Sitepyo
- The Lost Tea Company
- U.S. Agency for International Development (USAID)
- UMG Myanmar
- Unops
- UTW (Myanmar) Ltd. (Ernst & Young Member Firm)
- Village-Link
- Win Motor Co.,Ltd
- YOMA BANK

## Pulses & Oilseeds

- **ICCO Cooperation**
- **Pyae Phyo Aung Co.,Ltd**
- AFFM
- AGRI FIRST CO., LTD.
- AgriProFocus Myanmar
- Agro Bio Product Co., Ltd
- Ar Yone Oo- Social Development Association
- Asiatic Agricultural Industries
- BASF
- Burgundy Hills Co. Ltd
- Central Cooperative Society Ltd.(CCS)
- Dana Facility
- Department of Agriculture
- Dow Agro Sciences
- EU Myanmar Center
- Food Security Working Group
- Fresh Studio
- HM. Clause (Thailand) Company Limited
- ICCO Cooperation Myanmar
- IFC
- International Finance Corporation (IFC)
- International Water Management Institute
- JJ-Pun Trading Co.,Ltd.
- LIFT/ UNOPS
- Mercy Corps
- Myanma Awba Group
- Myanmar Corn Association
- One to Watch
- Promotion of Indigenous and Nature Together (POINT)
- Proximity Designs
- Seeds Energy Agro Group Co.,Ltd.
- Shwe Taung Hein Co. Ltd.
- Solidaridad South & Southeast Asia
- U.S. Agency for International Development (USAID)
- Win Motor Co.Ltd
- World Vision Myanmar
- Ywangan Amayar .Co.Ltd

## Rice

- **Mercy Corps**
- **Myanmar Agribusiness Public Corporation (MAPCO)**
- AFFM
- AGRI FIRST Co., Ltd.
- Agri Pro Focus Myanmar
- Ar Yone Oo- Social Development Association
- Asiatic Agricultural Industries
- Aventine Ltd ( a member of Capital Diamond Star Group )
- Awba
- BASF
- Central Cooperative Society Ltd.(CCS)
- Dow Agro Sciences
- Dupont
- EU Myanmar Center
- Golden Sunland
- International Finance Corporation (IFC)
- International Water Management Institute
- JJ-Pun Trading Co.,Ltd.
- LIFT/ UNOPS
- Myanma Awba Group
- Myanmar Brewery (Kirin)
- Myanmar Development for Human Resources in Rural Areas (MyanDHRRA)
- Network for Environment and Economic Development (NEED Myanmar)
- Promotion of Indigenous and Nature Together (POINT)
- Proximity Designs
- Seeds Energy Agro Group Co.,Ltd.
- Shwe Taung Hein Co. Ltd.
- Triangle Génération Humanitaire (TGH)
- Unops
- Usaid
- Win Motor Co.,Ltd
- World Vision Myanmar

## Seeds

- **East West Seed**
- **Marlar Myaing**
- ACIAR
- AFFM
- AGRI FIRST Co., Ltd.
- Agri Pro Focus Myanmar
- Agro Bio Product Co., Ltd
- Agroabp
- ANKUR SEEDS
- APSA SEED
- Asiatic Agricultural Industries
- Aventine Ltd (a member of Capital Diamond Star Group)
- Awba
- BASF
- Bayer
- Burgundy Hills Co. Ltd
- Central Cooperative Society Ltd.(CCS)
- Dana Facility
- Dow Agro Sciences
- EU Myanmar Center
- Golden Sunland
- HM. Clause (Thailand) Company Limited
- ICCO Cooperation Myanmar
- International Finance Corporation (IFC)
- JJ-Pun Trading Co.,Ltd.
- LIFT/ UNOPS
- Mercy Corps
- MGPC
- Myanma Awba Group
- Myanmar Corn Association
- Myanmar Development for Human Resources in Rural Areas (MyanDHRRA)
- Netherlands Embassy
- Network for Environment and Economic Development (NEED Myanmar)
- Proximity Designs
- Seeds Energy Agro Group Co.,Ltd.
- Shwe Taung Hein Co. Ltd.
- Village-Link
- VSAT
- Win Motor Co.,Ltd
- Yezin Agricultural University
- YOMA Strategic Holdings?

## Sugar

- **Wilmar Myanmar Limited**
- **Myanmar Sugar and Sugar Related Products Merchants and Manufacturer's Association (MSMA)**
- AGRI FIRST CO., LTD.
- Australian Centre for International Agricultural Research (ACIAR)
- Coca-Cola Myanmar
- Super One Group of Companies
- Wilmar Singapore

## Tea

- **Nagar Pyan Tea Enterprise**
- **Burgundy Hills Co,Ltd**
- AGRI FIRST Co., Ltd.
- Australian Centre for International Agricultural Research (ACIAR)
- Coca-Cola Myanmar
- GIZ
- Super One Group of Companies
- The Lost Tea Company
- Thuriya Win Co.Ltd

## Technical Extension

- **Golden Plain**
- **Syngenta Foundation for Sustainable Agriculture (SFSA)**
- AFFM
- AGRI FIRST Co., Ltd.
- Agri Pro Focus Myanmar
- Agro Bio Product Co., Ltd
- Ar Yone Oo Social Development Association
- Asiatic Agricultural Industries
- Aventine Ltd (a member of Capital Diamond Star Group)
- BASF
- Burgundy Hills Co. Ltd
- Central Cooperative Society Ltd.(CCS)
- Dana Facility
- Department of Agriculture
- Dow Agro Sciences
- Food Security Working Group
- Fresh Studio
- Golden Sunland
- Greenovator
- HM. Clause (Thailand) Company Limited
- ICCO Cooperation Myanmar
- JJ-Pun Trading Co.,Ltd.
- LIFT/UNOPS
- Mercy Corps
- MGPC
- Myanmar Agri-Tech Ltd.
- Myanmar Corn Association
- Myanmar Development for Human Resources in Rural Areas (MyanDHRRA)
- Network for Environment and Economic Development (NEED Myanmar)
- Promotion of Indigenous and Nature Together (POINT)
- Proximity Designs
- Seeds Energy Agro Group Co.,Ltd.
- Shwe Taung Hein Co. Ltd.
- Solidaridad South & Southeast Asia
- Triangle Génération Humanitaire (TGH)
- Village-Link
- Win Motor Co.Ltd
- World Vision Myanmar
- Ywangan Amayar .Co.Ltd women coffee group
- Yezin Agricultural University

## Engage

[www.growasia.org  
/myanmar](http://www.growasia.org/myanmar)

[www.man-growasia.org](http://www.man-growasia.org)

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